

AP Purchase History Report - By Vendor (Detail)

09/30/96		PURCHASE HISTORY REPORT BY: VENDOR KEY				PAGE 1
22:45:52		Demonstration, Inc.				
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VENDOR KEY: GOL01		Golf King Manufacturers				
JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	
-----	-----	-----	-----	-----	-----	-----
000014 360,250.00		000042 125,550.00		000060 24,000.00		
000018 228,250.00		000044 196,550.00				
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588,500.00	0.00	322,100.00	0.00	24,000.00	0.00	
=====	=====	=====	=====	=====	=====	=====
<<< TOTAL FISCAL YEAR: >>>					934,600.00	
VENDOR KEY: HEL01		Helix Corporation				
JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	
-----	-----	-----	-----	-----	-----	-----
000015 216,350.00				000057 239,998.78		
				000059 1,200,000.00		
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216,350.00	0.00	0.00	0.00	1,439,998.78	0.00	
=====	=====	=====	=====	=====	=====	=====
<<< TOTAL FISCAL YEAR: >>>					1,656,348.78	
VENDOR KEY: HIR01		Hiroshima Golf				
JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	
-----	-----	-----	-----	-----	-----	-----
	000031 123,575.00					
	000026 60,350.00					
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0.00	183,925.00	0.00	0.00	0.00	0.00	
=====	=====	=====	=====	=====	=====	=====
<<< TOTAL FISCAL YEAR: >>>					183,925.00	

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22:45:54		Demonstration, Inc.				
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<<< COMPANY TOTALS >>>:						
806,570.00	746,651.00	637,652.60	0.00	1,463,998.78	0.00	
=====	=====	=====	=====	=====	=====	=====
<<< TOTAL FISCAL YEAR: >>>					3,654,872.38	
<< REPORT PARAMTERS >>						
REPORT BY	: VENDOR KEY					
PARAMETER DESCRIPTION	: (AP) by Vendor - Det					
RANGE	: CEN01 to IDM01					
FISCAL YEAR STARTING	: 01/01/96					
NO. MONTHS REPORTED	: 6					
BEGINNING CALND MONTH	: 1					
FORMAT	: DETAILED					

The Purchase History report displays the amount of each purchase made within a user-defined range of periods (up to 13) in the fiscal year. It helps to identify the vendors you buy from most frequently and in the largest monetary amounts. This information can be used to persuade vendors to offer price breaks, favorable terms, and other preferential treatment. The report can also help to identify how purchasing patterns differ from prior years or vary according to season and region. Purchasing patterns can be compared with the sales patterns tracked in Accounts Receivable to ensure that

purchasing and sales cycles coincide. Purchase history can be evaluated by branch locations, vendors, or year-to-date purchases.