

AR Commission Report

02/24/95		SALES PERSON COMMISSION REPORT - TRIAL			PAGE 1	
09:44:10		Demonstration, Inc.				
FROM DATE: <FIRST>		<< HOME CONVERSION >>			THRU: <LAST>	
HOLLO David Holmes						
INV.	DATE	CUSTOMER	INVOICE/TERM AMOUNT	COMMISSIONABLE AMOUNT	OVERSILE AMOUNT	
0028	12/06/94	University Computer Center	8,000.00	8,000.00	0.00	
			8,000.00	8,000.00	0.00	
BREAKOUT		AMOUNT	%/6	PAID	COMMISSION	
0.00	-	500.00	500.00	6	50.00	50.00
500.00	-	1000.00	500.00	6	7.00	35.00
1,000.00	-	10000.00	7,000.00	6	10.00	700.00
<<< TOTAL COMMISSION >>>						785.00
MAROL Roger Maris						
INV.	DATE	CUSTOMER	INVOICE/TERM AMOUNT	COMMISSIONABLE AMOUNT	OVERSILE AMOUNT	
00295	12/26/94	Anderson Computer Center	6,540.00	6,000.00	0.00	
00298	12/28/94	Anderson Computer Center	545.00	500.00	0.00	
00300	12/28/94	Anderson Computer Center	500.00	500.00	0.00	
00302	12/28/94	Anderson Computer Center	545.00	500.00	0.00	
00332	01/17/95	Anderson Computer Center	1,000.00	1,000.00	0.00	
00341	01/17/95	Anderson Computer Center	1,000.00	1,000.00	0.00	
00342	01/17/95	Anderson Computer Center	3,750.00	3,750.00	0.00	
00347	01/17/95	Anderson Computer Center	7,500.00	7,500.00	0.00	
00351	01/24/95	Anderson Computer Center	40,000.00	40,000.00	0.00	
			61,380.00	60,750.00	0.00	
BREAKOUT		AMOUNT	%/6	PAID	COMMISSION	
0.00	-	500.00	500.00	6	250.00	250.00
500.00	-	700.00	200.00	6	500.00	500.00
700.00	-	2500.00	1,800.00	6	1,250.00	1,250.00
2,500.00	-	50000.00	47,500.00	6	2,500.00	2,500.00
50,000.00	-	9999999999.00	10,750.00	6	5,000.00	5,000.00
<<< TOTAL COMMISSION >>>						9,500.00

The Commission report lists all commissions that have been paid or booked to salespeople within a user-defined date range. The commission payment method can be based either on paid or booked amounts.

The Commission report can help you project your cash flow by allowing the payroll department to anticipate increased commissions earned by each salesperson in your sales force.

If your company provides incentive bonuses to productive salespeople, or awards top commission-generating salespeople, this report can provide you with the means to determine ranking.