

AR Sales History Report - By Salesperson

09/28/96		SALES HISTORY BY SALESPERSON KEY		PAGE 1
23:17:01		Demonstration, Inc.		
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SALESMAN KEY: HOL01		David Holmes		
CUSTOMER KEY: HOW01		Howard Golf		
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JANUARY	FEBRUARY	MARCH		
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	00024 184,450.00	00042 198,700.00		
	00032 162,425.00			
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0.00	346,875.00	198,700.00		
=====	=====	=====		
<<< TOTAL FISCAL YEAR: >>>				545,575.00
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SALESMAN KEY: HOL01		David Holmes		
CUSTOMER KEY: INT01		International Dr. Golf Club		
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JANUARY	FEBRUARY	MARCH		
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00017 194,175.00	00025 176,000.00	00043 170,375.00		
	00033 167,000.00			
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194,175.00	343,000.00	170,375.00		
=====	=====	=====		
TOTAL PERIOD:				707,550.00
<<< TOTAL FISCAL YEAR: >>>				942,846.87
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SALESMAN KEY: HOL01		David Holmes		
CUSTOMER KEY: OSB01		Osborne Golf Club		
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JANUARY	FEBRUARY	MARCH		
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00019 111,000.00	00027 101,250.00	00036 188,868.75		
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111,000.00	101,250.00	188,868.75		
=====	=====	=====		
<<< TOTAL FISCAL YEAR: >>>				401,118.75
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SALESMAN KEY: HOL01		305,175.00		
=====		791,125.00		
=====		557,943.75		
TOTAL PERIOD:				1,654,243.75
<<< TOTAL FISCAL YEAR: >>>				1,889,540.62
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JANUARY	FEBRUARY	MARCH		
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<<< COMPANY TOTALS >>>:				
305,175.00	791,125.00	557,943.75		
=====	=====	=====		
TOTAL PERIOD:				1,654,243.75
<<< TOTAL FISCAL YEAR: >>>				1,889,540.62
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The Sales History report lists your sales activity within selected months, allowing you to quickly determine seasonal trends and optimize your sales promotions.

The report can be reported in summary or detail, and can be sequenced by territory key, salesperson key, customer key, or customer year-to-date sales.