

AR Projected Cash Receipts Report

| 09/28/96 22:01:53 BEGINNING RANGE: <FIRST> | | PROJECTED CASH RECEIPTS REPORT BY CUSTOMER NAME Demonstration, Inc. BASE DATE: 03/31/96 | | | | | | | | | | PAGE 1 |
|---|-----------|---|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|--------|
| DOC# | DUE DATE | CURRENT | 03/31/96 THRU 04/06/96 | 04/07/96 THRU 04/13/96 | 04/14/96 THRU 04/20/96 | 04/21/96 THRU 04/27/96 | 04/28/96 THRU 05/04/96 | 05/05/96 THRU 05/11/96 | 05/12/96 THRU 05/18/96 | 05/19/96 THRU 05/25/96 | 05/26/96 THRU -FUTURE- | |
| ----- | | | | | | | | | | | | |
| CUSTOMER: ADV01 Advantage-Golf Pro Shops (602) 954-9494 | | | | | | | | | | | | |
| 00029 | 03/19/96 | 154512.50 | | | | | | | | | | |
| 00038 | 04/16/96 | | | | 178950.00 | | | | | | | |
| 00048 | 09/11/96 | | | | | | | | | | -1.00 | |
| ----- | | | | | | | | | | | | |
| 333461.50 | 154512.50 | 0.00 | 0.00 | 178950.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | -1.00 | |
| ----- | | | | | | | | | | | | |
| CUSTOMER: BEV01 Beverly Hills Country Club (213) 477-8890 | | | | | | | | | | | | |
| 00030 | 03/19/96 | 162300.00 | | | | | | | | | | |
| 00039 | 04/16/96 | | | | 167542.50 | | | | | | | |
| ----- | | | | | | | | | | | | |
| 329842.50 | 162300.00 | 0.00 | 0.00 | 167542.50 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | |
| ----- | | | | | | | | | | | | |
| CUSTOMER: EXP01 Expo Country Club (619) 331-6000 | | | | | | | | | | | | |
| 00031 | 03/25/96 | 111400.00 | | | | | | | | | | |
| 00040 | 04/16/96 | | | | 141850.00 | | | | | | | |
| 00048 | 05/30/96 | | | | | | | | | | 350.00 | |
| ----- | | | | | | | | | | | | |
| 253600.00 | 111400.00 | 0.00 | 0.00 | 141850.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 350.00 | |
| ----- | | | | | | | | | | | | |
| CUSTOMER: FIR01 Norman Firnst (213) 954-9494 | | | | | | | | | | | | |
| 00041 | 04/09/96 | | | 1691.68 | | | | | | | | |
| ----- | | | | | | | | | | | | |
| 1691.68 | 0.00 | 0.00 | 1691.68 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | |
| ----- | | | | | | | | | | | | |

| 09/28/96 22:01:55 BEGINNING RANGE: <FIRST> | | PROJECTED CASH RECEIPTS REPORT BY CUSTOMER NAME Demonstration, Inc. BASE DATE: 03/31/96 | | | | | | | | | | PAGE 3 |
|---|------------|---|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|--------|
| DOC# | DUE DATE | CURRENT | 03/31/96 THRU 04/06/96 | 04/07/96 THRU 04/13/96 | 04/14/96 THRU 04/20/96 | 04/21/96 THRU 04/27/96 | 04/28/96 THRU 05/04/96 | 05/05/96 THRU 05/11/96 | 05/12/96 THRU 05/18/96 | 05/19/96 THRU 05/25/96 | 05/26/96 THRU -FUTURE- | |
| ----- | | | | | | | | | | | | |
| CUSTOMER: JON01 Jones Golf Shops (604) 747-4488 | | | | | | | | | | | | |
| 00026 | 03/05/96 | 100575.00 | | | | | | | | | | |
| 00035 | 04/05/96 | | 201025.00 | | | | | | | | | |
| 00045 | 06/06/96 | | | | | | | | | | 67345.79 | |
| ----- | | | | | | | | | | | | |
| 368945.79 | 100575.00 | 201025.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 67345.79 | |
| ----- | | | | | | | | | | | | |
| CUSTOMER: TOR01 Toronto Country Club (604) 678-1234 | | | | | | | | | | | | |
| 00028 | 03/12/96 | 134721.25 | | | | | | | | | | |
| 00037 | 04/11/96 | | | 165421.25 | | | | | | | | |
| ----- | | | | | | | | | | | | |
| 300142.50 | 134721.25 | 0.00 | 165421.25 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | |
| ----- | | | | | | | | | | | | |
| COMPANY TOTAL: | | | | | | | | | | | | |
| ----- | | | | | | | | | | | | |
| 3310222.26 | 1592806.42 | 201025.00 | 355981.68 | 687042.50 | 0.00 | 170375.00 | 0.00 | 0.00 | 0.00 | 0.00 | 302991.66 | |
| ----- | | | | | | | | | | | | |

The Projected Cash Receipts report is a valuable cash planning tool which shows you all the incoming payments you can expect to receive within up to nine cycles that you can define, as well as the average number of days each customer takes to pay you.

The Projected Cash Receipts report can be generated either in summary or detail, and can be sequenced by the following: customer name, customer key, salesperson, territory, and customer class.