

AR Sales History Report - By Customer (Detail)

09/30/96		SALES HISTORY BY CUSTOMER KEY		PAGE 1	
22:52:49		Demonstration, Inc.			
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CUSTOMER KEY: ADV01 Advantage-Golf Pro Shops					
JANUARY		FEBRUARY		MARCH	
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00015	198,750.00	00029	154,512.50	00038	178,950.00
00020	196,450.00				
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	395,200.00		154,512.50		178,950.00
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				TOTAL PERIOD:	728,662.50
<<< TOTAL FISCAL YEAR: >>>					729,662.50
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CUSTOMER KEY: BEV01 Beverly Hills Country Club					
JANUARY		FEBRUARY		MARCH	
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00016	185,525.00	00030	162,300.00	00039	167,542.50
00021	245,250.00				
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	430,775.00		162,300.00		167,542.50
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				<<< TOTAL FISCAL YEAR: >>>	760,617.50
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CUSTOMER KEY: EXP01 Expo Country Club					
JANUARY		FEBRUARY		MARCH	
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00022	272,500.00	00031	111,400.00	00040	141,850.00
		00034	-37,240.00		
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	272,500.00		74,160.00		141,850.00
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				TOTAL PERIOD:	488,510.00
<<< TOTAL FISCAL YEAR: >>>					488,860.00

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22:52:55		Demonstration, Inc.			
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JANUARY		FEBRUARY		MARCH	
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<<< COMPANY TOTALS >>>:					
	1,561,302.82		1,430,643.75		1,401,174.18
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				TOTAL PERIOD:	4,393,120.75
<<< TOTAL FISCAL YEAR: >>>					4,697,113.41
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The Sales History report lists your sales activity within selected months, allowing you to quickly determine seasonal trends and optimize your sales promotions.

The report can be reported in summary or detail, and can be sequenced by territory key, salesperson key, customer key, or customer year-to-date sales.