

## AR Sales History Report - By Customer Year-to-Date Sales (Summary)

09/28/96		SALES HISTORY BY CUST YTD SALES		PAGE 1
22:57:51		Demonstration, Inc.		
=====				
CUST: INT01 International Dr. Golf Club				
SALES: David Holmes				
JANUARY	FEBRUARY	MARCH		
-----	-----	-----		
194,175.00	343,000.00	170,375.00		
=====	=====	=====		
TOTAL PERIOD:				707,550.00
<<< TOTAL FISCAL YEAR: >>>				942,846.87
CUST: BEV01 Beverly Hills Country Club				
SALES: Margaret Bergma				
JANUARY	FEBRUARY	MARCH		
-----	-----	-----		
430,775.00	162,300.00	167,542.50		
=====	=====	=====		
<<< TOTAL FISCAL YEAR: >>>				760,617.50

09/28/96		SALES HISTORY BY CUST YTD SALES		PAGE 3
22:57:55		Demonstration, Inc.		
=====				
CUST: JON01 Jones Golf Shops				
SALES: Margaret Bergma				
JANUARY	FEBRUARY	MARCH		
-----	-----	-----		
0.00	113,825.00	187,775.00		
=====	=====	=====		
TOTAL PERIOD:				301,600.00
<<< TOTAL FISCAL YEAR: >>>				368,945.79
<<< COMPANY TOTALS >>>:				
1,561,302.82	1,430,643.75	1,401,174.18		
=====	=====	=====		
TOTAL PERIOD:				4,393,120.75
<<< TOTAL FISCAL YEAR: >>>				4,697,113.41
=====				

The Sales History report lists your sales activity within selected months, allowing you to quickly determine seasonal trends and optimize your sales promotions.

The report can be reported in summary or detail, and can be sequenced by territory key, salesperson key, customer key, or customer year-to-date sales.