

## AR Aged Receivables Report - By Territory

09/28/96		AGED RECEIVABLES REPORT BY TERRITORY				PAGE 1
23:11:15		Demonstration, Inc.				
BEGINNING RANGE: <FIRST>		AGING DATE: 04/01/96				ENDING RANGE: <LAST>
DOCH	APPLY#	DATE	TYPE	0 - 30	31 - 60	61 - 90
						OVER 90
TERRITORY : EUROP Europe						
SALESPERSON: HOL01 David Holmes						
CUSTOMER: OSB01 Osborne Golf Club (071) 444-0606 EXT: CURRENCY: UKPDS						
Clifford Rainey						
00027	00027	02/11/96	INVOICE		101,250.00	
00036	00036	03/09/96	INVOICE	188,868.75		
				290,118.75	188,868.75	101,250.00
						0.00
						0.00
SALESPERSON: HOL01						
				290,118.75	188,868.75	101,250.00
						0.00
						0.00
TERRITORY : EUROP						
				290,118.75	188,868.75	101,250.00
						0.00
						0.00
TERRITORY : USEST US - Eastern Region						
SALESPERSON: HOL01 David Holmes						
CUSTOMER: HOW01 Howard Golf Accounts Payable (813) 747-4488 EXT: CURRENCY:						
00011	00011	12/06/95	INVOICE			405,100.00
33366	00011	03/03/96	PAYMENT			-405,099.36
00024	00024	02/28/96	INVOICE		184,450.00	
00032	00032	02/26/96	INVOICE		162,425.00	
00042	00042	03/17/96	INVOICE	198,700.00		
				545,575.64	198,700.00	346,875.00
						0.00
						0.64

09/28/96		A/R AGING SUMMARY				PAGE 4
23:11:19		Demonstration, Inc.				
BEGINNING RANGE: <FIRST>		AGING DATE: 04/01/96				ENDING RANGE: <LAST>
DOCH	APPLY#	DATE	TYPE	0 - 30	31 - 60	61 - 90
						OVER 90
HOL01-David Holmes ----- TOTALS:						
				290,118.75	101,250.00	0.00
EUROP-Europe ----- TOTALS:						
				290,118.75	101,250.00	0.00
HOL01-David Holmes ----- TOTALS:						
				1,432,419.54	696,357.03	0.00
USEST-US - Eastern Region -- TOTALS:						
				1,432,419.54	696,357.03	0.00
- ** NOT ON FILE ** ---- TOTALS:						
				1,691.68	0.00	0.00
BER01-Margaret Bergman ----- TOTALS:						
				1,585,992.29	663,508.75	0.00
USWST-US - Western Region -- TOTALS:						
				1,587,683.97	663,508.75	0.00
COMPANY TOTALS:						
				3,310,222.26	1,717,415.84	1,461,115.78
						0.00
						131,690.64

The Aged Receivables report shows payments due from customers within selected aging brackets.

The report serves several purposes. For example, you might use the report to determine the invoices to which payments should be applied (for open item customers) during Cash Receipts Entry. Or, you might sequence the report by salesperson or territory, and distribute it to your salespeople or regional managers as a collections report to show delinquent accounts in their areas. It should also be compared to the Distribution to General Ledger and Sales Journal reports at period end to verify that your accounts are in balance before posting to General Ledger.

The Aged Receivables report can be printed in either summary or detail, and can be sequenced by the following: customer name, customer key, salesperson, territory, and customer class.