

Inventory Period Analysis Report - Based on Sales

10/01/96		Total Purchases Based on Sales			PAGE 1
13:09:31		Demo Golf, Inc.			
BEGINNING ITEM: <FIRST>		FROM LOC: <FIRST> THRU: <LAST>			ENDING ITEM: <LAST>
LOC	CLASS	Total Purch	1st Qtr	AVG	
		QTY	AMT		

Item:	ATLA-4099-M-STE-M	- Atlantic Pro Iron Set 3-PW, Me			UOM: Carton
	CALIF 00200	-200.0	(70000.00)	350.00	
	FLRDA 00200	-500.0	(182000.00)	364.00	
Item:	ATLA-SSET-M-STE-M	- Atlantic Starter Set, Men, Ste			UOM: Carton
	CALIF 00150	-200.0	(43750.00)	218.75	
	FLRDA 00150	-725.0	(170625.00)	235.34	
Item:	GOLF-9009-U-WHI-M	- Golf King Golf Cart			UOM: Each
	CALIF 00400	0.0	21000.00	0.00	
	FLRDA 00400	-10.0	(27000.00)	2700.00	
Item:	GOLF-9881-U-WHI-M	- Golf King MotorCaddie, White,			UOM: Box
	CALIF 00400	-150.0	(71970.00)	479.80	
	FLRDA 00400	75.0	46500.00	620.00	
Item:	HEIN-2061-M-GRA-M	- Heinz Dyno Driver 1, Men, Grap			UOM: Each
	CALIF 00100	0.0	0.00	0.00	
	FLRDA 00100	-75.0	(11475.00)	153.00	
Item:	HEIN-2063-M-GRA-M	- Heinz Dyno Driver 3, Men, Grap			UOM: Each
	CALIF 00100	0.0	0.00	0.00	
	FLRDA 00100	-75.0	(14175.00)	189.00	
Item:	HEIN-4099-M-GRA-M	- Heinz 212 Iron Set 3-PW, Men,			UOM: Carton
	CALIF 00200	0.0	0.00	0.00	
	FLRDA 00200	75.0	32175.00	429.00	

10/01/96		Total Purchases Based on Sales			PAGE 4
13:10:18		Demo Golf, Inc.			
BEGINNING ITEM: <FIRST>		FROM LOC: <FIRST> THRU: <LAST>			ENDING ITEM: <LAST>
LOC	CLASS	Total Purch	1st Qtr	AVG	
		QTY	AMT		

Item:	YAMA-9612-M-GRE-L	- Yamano Sure Grip Glove, Men, G			UOM: Box
	CALIF 00800	-300.0	(2925.00)	9.75	
	FLRDA 00800	0.0	0.00	0.00	
Item:	YAMA-BAG-COVR-SET	- Yamano Staff Bag/matching Head			UOM: Each
	CALIF 00800	5.0	295.00	59.00	
	FLRDA 00800	0.0	0.00	0.00	
Report Totals:		-9067.0	(1293827.00)	142.70	
Item Listed:		36			

The Inventory Period Analysis report provides month-to-month (or period-to-period) columnar comparisons for selected items, classes, and locations. You can use the information reported in the Period Analysis report as a basis for setting price levels, scheduling promotions and incentives for selected items, selecting profitable areas to pursue, or canceling unprofitable projects. With the Period Analysis report, you can compare an item's quantity, the cost, and the average units purchased in a given month to determine the average purchase price of your inventory over a selected period.