

Sales Order Report

02/07/97		Sample PFW Sales Order Report BY: ORDER NO.		PAGE 1					
17:25:52		Demo Golf, Inc.		ENDING RANGE: 00036					
=====									
BEGINNING RANGE: 00030									
=====									
SOLD TO: OSB01		SHIP TO: Osborne Golf Club							
Clifford Rainey		Clifford Rainey							
- N E W O R D E R -									
ORDER NO: 00030	ORDERED : 03/25/96	BUYER : Jeff	LOC : Florida Ware	TERMS : Net 30	FREIGHT : 1500.00				
INVOICE :	REQUESTED: 04/15/96	P.O. : 237485	TERR : Europe	FOB : Shipping Point	TAX : 0.00				
B/O NO. :	CANCELLED: 05/15/96	CHK NO:	SALES: David	Holmes SHIP VIA: UPS	DISCOUNT : 15000.00				
SEL MODE: U	INVOICE : / /	CHK AMT:	0.00 CLASS: Int'l Countr	COMMENT : 03 Payment is d	ORD TOTAL: 136500.00				
STAT: NP-ORDER PRINTD	AGE: / /	COM OVRD:	SHIPPED : / /	=====					
ITEM-KEY	REQ DATE	SHIP DATE	LOC	QTY REMAINING	UNIT PRICE	EXTENDED AMT	TAX KEY	ACCT NO	
DESCRIPTION				QTY ORDERED	DISCOUNT PERCENT	DISCOUNT AMT	TAX DESC	ACCT DESC	
GOLF-9009-U-WHI-M	04/15/96		FLRDA	50	3,000.00	150,000.00		4110-2000	
Golf King Golf Cart				50	10.00	-15,000.00		Sales- Equipme	

SOLD TO: TOR01		SHIP TO: Toronto Country Club							
David MacGregor		David MacGregor							
- N E W O R D E R -									
ORDER NO: 00031	ORDERED : 03/31/96	BUYER : Hank	LOC : California W	TERMS : Net 30	FREIGHT : 1500.00				
INVOICE :	REQUESTED: 04/15/96	P.O. : 462348	TERR : US - Western	FOB : Shipping Point	TAX : 0.00				
B/O NO. :	CANCELLED: 05/15/96	CHK NO:	SALES: Margaret	Ber SHIP VIA:	DISCOUNT : 11250.00				
SEL MODE: U	INVOICE : / /	CHK AMT:	0.00 CLASS: Int'l Countr	COMMENT : 01 Thank You	Fo ORD TOTAL: 80250.00				
STAT: NP-ORDER PRINTD	AGE: / /	COM OVRD:	SHIPPED : / /	=====					
ITEM-KEY	REQ DATE	SHIP DATE	LOC	QTY REMAINING	UNIT PRICE	EXTENDED AMT	TAX KEY	ACCT NO	
DESCRIPTION				QTY ORDERED	DISCOUNT PERCENT	DISCOUNT AMT	TAX DESC	ACCT DESC	
GOLF-9009-U-WHI-M	94/ /		F0415	20	3,000.00	60,000.00	4110	1000-	
Golf King Golf Cart				20	0.00			<NOT FOUND>	
GOLF-9881-U-WHI-M	94/ /		F0415	50	600.00	30,000.00	4110	1000-	
Golf King MotorCaddie, White, Remote Ctl				50	0.00		0.00	<NOT FOUND>	

02/07/97		Sample PFW Sales Order Report BY: ORDER NO.		PAGE 3					
17:25:54		Demo Golf, Inc.		ENDING RANGE: 00036					
=====									
BEGINNING RANGE: 00030									
=====									
SOLD TO: INT01		SHIP TO: International Dr. Golf Club							
Accounts Payable		Accounts Payable							
- N E W O R D E R -									
ORDER NO: 00036	ORDERED : 04/30/96	BUYER : Fred	LOC : Florida Ware	TERMS : 2& 10, Net 30	FREIGHT : 0.00				
INVOICE :	REQUESTED: 05/14/96	P.O. : 666663	TERR : US - Eastern	FOB : Shipping Point	TAX : 0.00				
B/O NO. :	CANCELLED: 05/15/93	CHK NO:	SALES: David	Holmes SHIP VIA: UPS	DISCOUNT : 125.00				
SEL MODE: U	INVOICE : / /	CHK AMT:	0.00 CLASS: Country Club	COMMENT : 01 Thank You	Fo ORD TOTAL: 2375.00				
STAT: NN-NOT PRINTED	AGE: / /	COM OVRD:	SHIPPED : 05/15/93	=====					
ITEM-KEY	REQ DATE	SHIP DATE	LOC	QTY REMAINING	UNIT PRICE	EXTENDED AMT	TAX KEY	ACCT NO	
DESCRIPTION				QTY ORDERED	DISCOUNT PERCENT	DISCOUNT AMT	TAX DESC	ACCT DESC	
HEIN-8777-U-WHI-M	04/15/96		FLRDA	100	25.00	2,500.00		4130-2000	
Heinz Trident Long Range Golf Balls				100	5.00	-125.00		Sales- Accesso	
12 Ct Box									

Totals:									
Freight:	4875.00								
Tax:	0.00								
Discounts:	43484.00								
Order Value:	387571.00								
Orders Listed:	7								

The Sales Order Report shows the status of each order: printed or unprinted, new, canceled, fully shipped, back ordered or quote. The orders included in the report can be sorted by sales order number, customer key, order date, request date, cancel date, customer PO number, or salesperson.

You can also specify whether individual line item detail should be shown for each order, and whether shipped line items on partially shipped orders should be included.

This report might be used to:

- Provide an audit trail for checking the number of orders placed on a particular day against the tape totals for that day (sort by Order Date)
- Research the activity of certain customer accounts (sort by Customer Key)
- Identify orders that will be canceled if not attended to and shipped as promised (sort by Cancel Date)